

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 04645 261556Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 W
-----270123Z 126095 /62

R 261320Z APR 77
FM AMEMBASSY LAGOS
TO STEVEN H EGGERS
CHEM OIL INDUSTRIES
P P BOX X
NEW YORK N Y
TEL 212-860-3410
CABLE CHEMOILIND NEW YORK
INFO SECSTATE WASHDC 711

UNCLAS LAGOS 4645

E.O. 11652 : NA
TAGS : ENRG, NI
SUBJ : FUEL OIL PURCHASES FROM MINISTRY OF PETROLEUM RESOURCES

1. RE YOUR CABLE OF APRIL 25 CONCERNING FUEL OIL SALES,
PETROLEUM OFFICER ATCHLEY CONTACTED AKPIEYI'S ASSISTANT MR. BAYERO
IN MINISTRY OF PETROLEUM RESOURCES. BAYERO SAID MINISTRY
RECEIVED YOUR BID AND CABLED ACCEPTANCE. ALSO SENT SPECIFICATIONS.

MINISTRY THEN RECEIVED CABLE FROM YOU SAYING YOU UNABLE COME
TO LAGOS ON ADVICE OF DOCTORS DUE PAST MALARIA ATTACK. BAYERO
SAID MINISTRY THEREFORE INITIATED DISCUSSION WITH OTHER BUYERS.
LATER, ACCORDING TO BAYERO, MINISTRY RECEIVED ANOTHER CABLE
FROM YOU SAYING YOU COULD COME TO LAGOS. HE NOT SURE WHAT
QUOTE ADDITIONAL DETAILS UNQUOTE MINISTRY HAS NOT PROVIDED
TO WHICH YOU REFER IN CABLE TO ATCHLEY. BAYERO SAID YOU
WOULD PROBABLY HEAR FROM MINISTRY BY END OF WEEK IF THEY DECIDED
TO CONTINUE NEGOTIATIONS WITH YOUR FIRM. BAYERO TOOK CASUAL
ATTITUDE DURING CONVERSATION AND IMPLIED IN RESPONSE TO DIRECT
QUESTION THAT MINISTRY HAD PLENTY OF OTHER BUYERS WHO POSED
NO COMPLICATIONS AND WOULD PROBABLY SELL TO THEM. UNFORTUNATELY,
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OIL DEALINGS USUALLY CONDUCTED IN A SELLERS MARKET HERE, SO
SUGGEST YOU OR AUTHORIZED AGENT COME TO LAGOS IN PERSON AT
ONCE IF YOU SERIOUS ABOUT FUEL OIL PURCHASE.
HARRY A CAHILL.
AMERICAN EMBASSY
LAGOS, NIGERIA
EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Control Number: n/a
Copy: SINGLE
Sent Date: 26-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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To: EGGERS STEVEN H CHEM OIL INDUSTRIES
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